



Royal Hawaiian Express

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2660 GOLDEN STATE BOULEVARD • FOWLER, CALIFORNIA 93625
6050 KING DRIVE • VENTURA, CALIFORNIA 93003
9125 DOWDY DRIVE • SAN DIEGO, CALIFORNIA 92126
96-1379 WAIHONA STREET • PEARL CITY, HAWAII 96782

December 6, 2017

Dear Valued Hawaii Customer,

The Hawaii ocean carriers, Matson Navigation, and Pasha Hawaii, have filed general rate increases with an effective date of January 7, 2018. With this filing for westbound cargo movement, per container rates will increase by \$225. Increased charges for eastbound movement and other incremental services were also filed.

To offset the impact of this general rate increase, Royal Hawaiian Express will implement an increase to its ocean rates of \$0.16 per cubic foot for LCL shipments and \$225.00 per FCL effective January 7, 2018. This increase is not a direct pass through of the full increase, yet is intended to offset these mandates imposed by the steamship lines.

In addition to this increase, delivery rates on Oahu, Maui, and Kauai have been adjusted. These adjustments will also take effect on January 7, 2018.

Royal Hawaiian Express consistently strives to reduce unnecessary costs while improving operating efficiencies. We are committed to industry setting benchmarks for the highest quality of service and value added benefits for your transportation dollar. Our commitment to corporate and infrastructure investment ensures stability, safety and longevity for our clients and our personnel.

Please contact your local Sales Representative or a Royal Hawaiian Express Customer Service Representative regarding questions you may have. We value and look forward to your continued support and business partnership!

Sincerely,
Royal Hawaiian Express
Hawaii Marketing

SERVICE TWICE A WEEK TO THE HAWAIIAN ISLANDS
CALIFORNIA (714) 388-3500 FAX (714) 388-3499
HAWAII (808) 454-8600 FAX (808) 456-6692

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